



Accountants and  
Business Advisors

*"Solutions for Your Success"*

## C O R P O R A T E   P R O F I L E

Connecting Japanese Companies with Business Opportunities and Successful Operations in India

# HLS GLOBAL PROFILE



## Our History

<b>1990</b> Hotta & Co. (present Hotta Liesenberg Saito LLP) established in Los Angeles, California	<b>2001</b> Hotta Liesenberg Saito & Co., Ltd. (present HLS Global Co., Ltd.) established in Tokyo	<b>2005</b> Became a member of BDO Seidman Alliance	<b>2005 - 2009</b> Opened new offices in New York, Indianapolis, Chicago, Detroit and Atlanta	<b>2010</b> HLS Funakubo Gutierrez, S.C. established in Mexico City	<b>2012</b> HLS Global Tax Corporation established in Tokyo	<b>2015</b> Started 'Global Advisory Services' to offer Business Consulting	<b>2016</b> HLS - SJM Advisors India Private Limited established in New Delhi
--	---	--	--	--	--	--	--



HLS Global Group provides complete 'End-to-End' Business Support Services including Accounting, Tax, Audit, Finance, Operations, IT Consulting and Business Expansion Advisory.

**25+** Years of Experience Connecting India Japan and the World

**130+** Professional Staff Members Globally

**800+** Clients in the HLS Global Network

**12+** Number of Countries Covered with our Alliance Network

## HLS Global | India Overview

Corporate Name	HLS-SJM Advisors India Private Limited	
Japanese Parent Company	In joint venture with HLS Global Co. Ltd., Japan	
Independent Member Firms / Affiliates	Accounting / CPA Firm Corporate Secretarial / CS Firm Law Firm for Labour disputes Law Firm for Criminal & Civil Matters	SVM & Company Jyoti Kukreja & Co. HL Kumar & Associates Kr. Vivek Tanwar Advocate & Associates
Representatives	Managing Director Managing Partner Director / Partner Director / Partner Director / Partner Director / Partner	Norihiko Tokeshi Manu Srivastava Jyoti Kukreja RK Srivastava Manjul Agrawal Yuji Takana
Japan Desk in India	Manager	Tomoko Uchida
Employees	30+ Professionals including Chartered Accountants, Company Secretaries, Lawyers, Management Graduates, Engineering Graduates	



# WHY HLS GLOBAL?



Global Presence



Tailored Solutions & Services



Consulting, Compliance & Legal Services Under One Roof



Industry Experience & Knowledge



Quick Response & Turn Around Time

## BROAD RANGE OF SERVICES

### India Entry Services

1. India Strategy
2. Business Set-Up
3. Operations
4. Growth and Expansion

### Advisory Services

1. Management Consulting
2. Risk Consulting
3. Transaction and Re-structuring

### Compliance Services

1. Assurance
2. Tax
3. Regulatory

### International Desk

1. India Orientation Program
2. Expatriate Support
3. Business Advisory

## INDIA ENTRY SERVICES

### India Strategy:

- India Market Overview
- India Market Challenges
- India Market Opportunities
- India Market Entry Strategy

### Operations:

- Corporate Governance
- Internal Controls and Risk Management
- Compliances
- Human Resource Management
- Virtual Director

### Business Set-Up:

- Operating Model Greenfield | M & A | Distribution
- Statutory and Legal Approvals
- Business and Infrastructure Setup
- Organizational Design and Recruitment

### Growth and Expansion:

- Business Process Improvement
- Sales and Business Development
- Mergers & Acquisitions (M&A)

## JAPAN DESK SUPPORT SERVICES

### INDIA ORIENTATION PROGRAM

- India Visit
- India Culture & Business Training
- Communication Support:
  - Translation / Interpretation Support
  - Interview Assistance
  - Legal Contract Drafting & Review
  - Vendor & Customer Negotiation
  - Coordinating & Appointment with Government Authorities in India

### EXPATRIATE SUPPORT SERVICES

- VISA
- FRRO / Income Tax NOC
- Dealing with Taxation
- Communication Support
- India Handholding Services

### BUSINESS ADVISORY

- Labor / Employee Dispute Management Services
- Profit Improvement
- Fraud Prevention & Detection
- Compliance Services
- Human Resource Advisory
- Localisation Support

## EVENTS PLANNED FOR 2020 FOR EXPATRIATES IN INDIA



- i. Insights on Indian Annual Budget from Government of India
- ii. Profit Improvement Opportunities for Multinational Companies in India
- iii. Managing Harmonious and Cordial Relations with Human Resource in India
- iv. Prevention and Detection of Frauds in Multinational Companies
- v. Industrial Relations and Dispute Management with Workers
- vi. How to Achieve Cost Reduction in Multinational Companies in India?
- vii. Tax Saving Opportunities on Foreign Expatriate Salary
- viii. Indian Culture, Tradition, Behavior and Expectations of Indian people and workers
- ix. Risk Free Transfer Pricing Planning
- x. How to Manage Challenges in Audits from Regulatory Authorities in India
- xi. Recent Trends, Business Opportunities and Challenges in India
- xii. Benefits of Free Trade Agreement
- xiii. Internal Financial Control
- xiv. How to Optimize Procurement Function and Save Cost?
- xv. Are You Paying Correct Taxes? How to Obtain Refund of Excess Taxes Paid in India?
- xvi. Consultation Session for Multinational Companies on Labor Laws
- xvii. Permanent Establishment(PE) risk for Japanese parent companies in India.

### HLS-SJM ADVISORS INDIA PRIVATE LIMITED

*(a member firm of HLS-Global, Japan)*

#### New Delhi

LGF, Units 07,08,18  
Eros Metro Mall,  
Sector-14, Dwarka,  
New Delhi-110075

Tel.: +91-11-2808-3118  
Email: Info@HLS-Global.in

#### Gurugram

Level 1, Building No. 10,  
Tower A, DLF Cyber City,  
Gurugram,  
Haryana - 122002

Tel.: +91-12-4672-8890  
Email: Info@HLS-Global.in

#### Neemrana Japanese Zone

Office No. O-206,  
2nd Floor, Regent Square,  
Japanese Zone, Neemrana,  
Rajasthan-301705

Tel.: +91-98-1150-3118  
Email: Info@HLS-Global.in

#### Lucknow

Office No.22/181,  
Indira Nagar,  
Lucknow,  
Uttar Pradesh-226016

Tel.: +91-93-3536-3533  
Email: Info@HLS-Global.in