



"Solutions for Your Success"

CORPORATE PROFILE

Connecting Japanese Companies with Business Opportunities and Successful Operations in India

HLS GLOBAL PROFILE



Our History

1990

Hotta & Co. (present Hotta Liesenberg Saito LLP) established in Los Angeles, California

2001

Hotta Liesenberg Saito & Co., Ltd. (present HLS Global Co., Ltd.) established in Tokyo

2005

Became a member of **BDO** Seidman Alliance

2005 - 2009

Opened new offices in New York, Indianapolis, Chicago, Detroit and Atlanta

2010

HLS Funakubo Gutierrez, S.C. established in Mexico City

2012

HLS Global Tax Corporation established in Tokyo

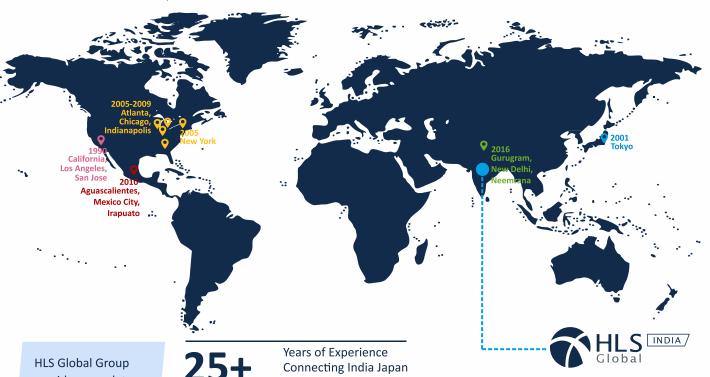
2015

Started 'Global Advisory Services' to offer **Business Consulting**

2016

HLS - SJM Advisors India Private Limited established in New Delhi

New Delhi (Dwarka)



provides complete 'End-to-End' Business **Support Services** including Accounting, Tax, Audit, Finance, Operations, IT Consulting and **Business Expansion** Advisory.

25+

and the World

130-

Professional Staff Members Globally

800+ Clients in the HLS Global Ne

HLS Global Network

Number of Countries Covered with our Alliance Network

		Alliance Network	
HLS Global	India Overview		
Corporate Name	HLS-SJM Advisors India Private Limited In joint venture with HLS Global Co. Ltd., Japan		
Japanese Parent Company			
Independent Member Firms / Affiliates	Accounting / CPA Firm Corporate Secretarial / CS Firm Law Firm for Labour disputes Law Firm for Criminal & Civil Matters	SVM & Company Jyoti Kukreja & Co. HL Kumar & Associates Kr. Vivek Tanwar Advocate & Associates	
Representatives	Managing Director Managing Partner Director / Partner Director / Partner Director / Partner Director / Partner	Norihiko Tokeshi Manu Srivastava Jyoti Kukreja RK Srivastava Manjul Agrawal Yuji Takana	
Japan Desk in India	Manager	Tomoko Uchida	
Employees	30+ Professionals including Chartered A Company Secretaries, Lawyers, Manage Engineering Graduates		



Neemrana (Japanese Zone)

WHY HLS GLOBAL?





Global Presence



Tailored Solutions & Services



Consulting, Compliance & Legal Services Under One Roof



Industry Experience & Knowledge



Quick Response & Turn Around Time

BROAD RANGE OF SERVICES

India Entry Services

- 1. India Strategy
- 2. Business Set-Up
- 3. Operations
- 4. Growth and Expansion

Advisory Services

- 1. Management Consulting
- 2. Risk Consulting
- 3. Transaction and Re-structuring

Compliance Services

- 1. Assurance
- 2. Tax
- 3. Regulatory

International Desk

- 1. India Orientation Program
- 2. Expatriate Support
- 3. Business Advisory

INDIA ENTRY SERVICES

India Strategy:

- India Market Overview
- · India Market Challenges
- India Market Opportunities
- India Market Entry Strategy

Operations:

- Corporate Governance
- Internal Controls and Risk Management
- Compliances
- Human Resource Management
- Virtual Director

Business Set-Up:

- · Operating Model Greenfield | M & A | Distribution
- Statutory and Legal Approvals
- Business and Infrastructure Setup
- · Organizational Design and Recruitment

Growth and Expansion:

- Business Process Improvement
- Sales and Business Development
- Mergers & Acquisitions (M&A)

JAPAN DESK SUPPORT SERVICES

INDIA ORIENTATION PROGRAM

- India Visit
- India Culture & Business Training
- Communication Support:
 - Translation / Interpretation Support
 - Interview Assistance
 - Legal Contract Drafting & Review
 - Vendor & Customer Negotiation
- Coordinating & Appointment with Government Authorities in India

EXPATRIATE SUPPORT SERVICES

- VISA
- FRRO / Income Tax NOC
- · Dealing with Taxation
- Communication Support
- India Handholding Services

BUSINESS ADVISORY

- Labor / Employee Dispute
 Management Services
- Profit Improvement
- Fraud Prevention & Detection
- Compliance Services
- Human Resource Advisory
- Localisation Support

EVENTS PLANNED FOR 2020 FOR EXPATRIATES IN INDIA



- i. Insights on Indian Annual Budget from Government of India
- ii. Profit Improvement Opportunities for Multinational Companies in India
- iii. Managing Harmonious and Cordial Relations with Human Resource in India
- iv. Prevention and Detection of Frauds in Multinational Companies
- v. Industrial Relations and Dispute Management with Workers
- vi. How to Achieve Cost Reduction in Multinational Companies in India?
- vii. Tax Saving Opportunities on Foreign Expatriate Salary
- viii. Indian Culture, Tradition, Behavior and Expectations of Indian people and workers
- ix. Risk Free Transfer Pricing Planning
- x. How to Manage Challenges in Audits from Regulatory Authorities in India
- xi. Recent Trends, Business Opportunities and Challenges in India
- xii. Benefits of Free Trade Agreement
- xiii. Internal Financial Control
- xiv. How to Optimize Procurement Function and Save Cost?
- xv. Are You Paying Correct Taxes? How to Obtain Refund of Excess Taxes Paid in India?
- xvi. Consultation Session for Multinational Companies on Labor Laws
- xvii. Permanent Establishment(PE) risk for Japanese parent companies in India.

HLS-SJM ADVISORS INDIA PRIVATE LIMITED

(a member firm of HLS-Global, Japan)

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Eros Metro Mall,	Tower A, DLF Cyber City,	2nd Floor, Regent Square,	Indira Nagar,
Sector–14, Dwarka,	Gurugram,	Japanese Zone, Neemrana,	Lucknow,
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